



# Ex Libris Update

Expania Meeting, May 20, 2016

Ofer Mosseri | General Manager, Ex Libris EMEA



Resource  
Management  
**SOLUTIONS**

Discovery &  
Delivery  
**SOLUTIONS**

Mobile  
Campus  
**SOLUTIONS**

**ExLibris**



National Libraries &  
Memory Institutions



Academic and  
Research Libraries



Researchers and  
Students

>6000 customers | 42 national libraries | 90 countries

# Ex Libris At-a-Glance



ExLibris

**>6,000**  
Customers  
Worldwide



**>870**  
Employees  
Globally



**90**  
Countries



**42**  
National  
Libraries



ExLibris  
Primo



Summon

**>3200**  
Institution using  
Primo and Summon



ExLibris  
Alma

**>630**  
Alma Institutions  
worldwide

## ■ Ex Libris, a ProQuest Company - Where Are We Today?



Acquisition closed on December 15, 2015



Business Unit structure finalized



Product strategy for Ex Libris & ProQuest established

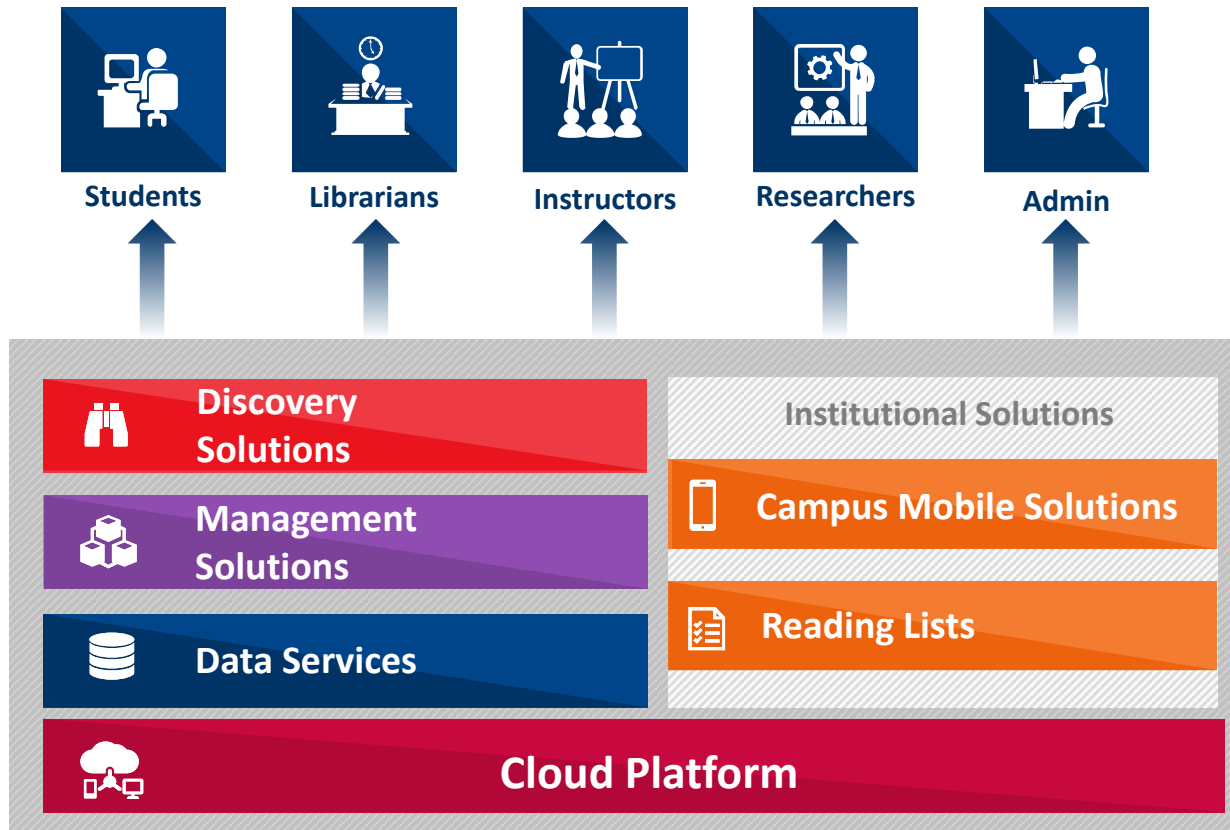


Integration plan in the various departments completed



Ongoing collaboration between the teams

# A Market-Leading Product Offering





# ProQuest-Ex Libris: Product Strategy Principles

- **Committed to supporting existing ProQuest and Ex Libris products**
- **Continue building on Alma as the market-leading library management platform**
  - Incorporate Intota vision into Alma roadmap
  - Enhance Alma roadmap with innovative Intota features, including the new KB
- **Continue with Summon and Primo as our discovery solutions**
  - Enhance Primo and Summon by leveraging mutual strengths
  - Create a richer offering through a shared Primo and Summon index
  - Integrate Summon with Alma
- **Benefit from rich content and knowledge-management capabilities across products**
- **Continue to offer innovative solutions for the library, research and teaching - Rosetta DAM and Preservation solution, Leganto Reading Lists Solution, campusM Mobile solution**

# Serving National, Academic, and Research Libraries

Alma	Rosetta	Primo	Summon	Leganto	SIPX	campusM
Aleph	Voyager	Intota	360 Link	SFX	Ulrich's	360 MARC 360 Resource Manager

# Ex Libris Alma



Provided as a SaaS solution, Alma supports the entire suite of library operations for print, electronic, and digital resources, helping institutions to save costs and increase efficiency

## Consolidate

electronic, digital, and  
print resources

## Optimize

workflows through shared data  
and collaborative services

## Extend

the library services for teaching and  
research through advanced analytics

**KU LEUVEN**

**MANCHESTER**  
1824

The University of Manchester

**LGC  
NLW**

LLYFRGELL GENEDLAETHOL CYMRU  
THE NATIONAL LIBRARY OF WALES



Nasjonalbiblioteket

**ORBIS  
CASCADE  
ALLIANCE**



# Ex Libris Alma - #1 Cloud-based Library Services Platform

Alma is live at 400 institutions worldwide  
and we expect to end 2016 with 550+ live institutions !

630+ institutions  
(22 consortia), 19 countries

375 live institutions  
(17,000+ active staff)

55% of institutions  
switching from non-ExL ILS

Over 45 monthly  
releases, always on time!



## ■ The first Alma customer in Spain



## The first Aleph migration to Alma in Spain



# Ex Libris Primo



Empowering libraries to shape the discovery experience, providing students, faculty and staff with an intuitive, end-to-end service, and maximizing the value of library collections

**>2,300**

INSTITUTIONS

**>4 Million**

AVERAGE SEARCHES PER DAY

**SERVING >20**

LARGE CONSORTIA  
ORGANIZATIONS

**BIBSYS**

**ETH BIBLIOTHEK**

UNIVERSITÄT  
DUISBURG  
ESSEN  
*Open-Minded*

**LSE**

 University of  
BRISTOL

# Ex Libris Leganto



Transforming reading lists into a collaborative, streamlined experience, helping institutions boost student engagement, foster meaningful learning, and maximize the use of library collections

**13 Customers**  
in six Countries

**Extensive usage**  
By instructors and students

Imperial College  
London



KU LEUVEN

Kingston  
University  
London

 The UNIVERSITY of OKLAHOMA

# Strengthen Library Involvement in Teaching and Learning



# Ex Libris Rosetta



A complete **digital asset management** and **preservation** solution that enables academic and national libraries to address the growing need to collect, archive, preserve, and provide access to digitally-born and digitized materials

**>200**

INSTITUTIONS

**1000s**

OF TERABYTES MANAGED AND PRESERVED BY  
ROSETTA USERS WORLDWIDE



# Mobile Campus Platform





## ■ The first campusM customer in Spain



# An Active Community - Ex Libris Developer Network



[Login](#) | [Signup](#)



Developer Network

[Docs](#) [Tech Blog](#) [Code & Apps](#) [Forum](#) [Dashboard](#)

Search



Put Ex Libris products at the center of your library ecosystem.

[Learn](#)

[Code & Apps](#)



Resources: [Primo](#) [Alma](#) [Rosetta](#) [Leganto](#) [bX](#) [SFX](#) [Aleph](#) [Voyager](#)

## From the Tech Blog

MAY 17

[Calling Alma APIs using PHP](#)  
Ori Miller

[Performing the Alma "scan-in" API on a](#)

## Top Code & Apps

[Calling Alma APIs using PHP](#)

[CODE & APPS](#) [ALMA](#)

[Performing the Alma "scan-in" API on a file of](#)

## Get Help

Got Questions?

The Ex Libris Developer Network Forum is the place to go. Search the forum for instant help, or ask a question and get help from

## Ex Libris and GreenData – New Model



## ■ What has happened?

- Spanish market is strategically important to Ex Libris
- Ex Libris is increasing it's investment
- Growing success of our Cloud-based, SaaS products and services
- Sales, pre-sales, service and support activities will move to Ex Libris
- GreenData will continue to be Ex Libris partner for business development

## ■ What does this mean to customers?

- Ex Libris will take over all support responsibilities in Spain
- The service, support and sales people you work with today will remain the same
- Will continue to work from GreenData's offices in Barcelona
- There is no change to the existing service, support, licensing or subscription agreements
- Ex Libris' product support strategy, roadmap and product lifecycle plans are unchanged

## ■ Benefits to customers

- Closer relationship with Ex Libris
- Customers will benefit from faster access to Tier 2 support, development and product management
- Ex Libris can use market knowledge, location and language skills to enhance products, service delivery and support for Spanish customers
- Larger team to support you – Ex Libris in Barcelona and Madrid, and ProQuest in Madrid



Committed to the Spanish  
Market, to our products,  
to customer satisfaction,  
and to innovation



**Thank You!**

[Ofer.Mosseri@exlibrisgroup.com](mailto:Ofer.Mosseri@exlibrisgroup.com)